All Saints Episcopal Church, Appleton, Wisconsin

Status Update on Parish Finances - August 8, 2018

Background

On Sunday, May 20, 2018, a Parish Forum for members of All Saints Episcopal Church helped members understand the financial status of the parish. There was discussion about where we were and consideration of options for a financially stable future that aligned with the mission and ministry of the parish. Feedback the Vestry heard was mostly positive, but rightfully concerned about finances. The Finance Committee which makes recommendations for action, and the Vestry who acts, have been at work examining steps to become more stable. This update shares the status since the meeting.

The Good News

Dealing with difficult financial matters is difficult for both the members of the congregation and the Vestry. There are some good things to report. First, members are giving more. There has been an increase in giving as compared to expectations. The Vestry sees this as a sign of commitment to All Saints and some level of trust in the process.

Second, with budget changes adopted by the Vestry in July and receipt of the reimbursement from the Education Endowment for past expenses paid from operations, we are confident that our cash balance will end the year where it began. We started the year with about \$30,000 in the bank, and we should end the year with about \$30,000 in the bank.

Finally, while there are more hurdles than anticipated in implementing AmazonSmile and SCRIP (both are still being worked on), revenue from these is not included in the budget. Any revenue from these programs over the rest of the year will put us in a better cash position.

The Bad News

More decisions and more changes need to be made to increase revenue, decrease expense or some combination of the two. Building a 2019 Budget will be a difficult, if not unpleasant, task for the Vestry. There will be decisions made that will not be well received by some. We are spending beyond our means and good stewardship demands we figure out how to stop.

The pending departure of Fr. Jim is bad news. It may see some fiscal relief over the transition time, but the loss of a pastor, regardless of reason, is always difficult. We may spend less for pastoral care over the next year, but the underlying issues still exist and need to be addressed. Less expense may provide additional time to address them, but the sooner we do, the better.

The truly bad news is even with budget changes, a deficit of over \$100,000 remains – we will spend \$100,000 more than we receive. This negative cash flow will be covered by the reimbursement received from the Education Fund, but that was a one time thing. The Vestry intends to use our endowments consistent with best practices of the not-for-profit world, drawing only 4-6% of market value in any given year.

Going Forward

There are three pending actions for the next few months. The first is final settlement of an insurance claim that will add about \$10,000 to the operations fund and about \$40,000 to the Organ Endowment. The second is conducting an annual giving campaign to examine how God wants us to give. Sunday, November 3 will be Commitment Sunday were members communicate what they expect to give to support the mission and ministry of All Saints in 2019.

Finally, with member's financial commitments in hand, preliminary revenue projections and tentative expense projections, the Finance Committee will build a budget to present to the Vestry for consideration. There will be opportunity for members to participate in this exercise.

Conclusion

Before providing figures, the question has been asked "Can All Saints afford a priest on a full-time basis?" That question, along with many others, will need to be discussed. However, we must remember the blessing God has given. Generous members gave over \$200,000 to support the mission and ministry of All Saints last year. There are nearly \$900,000 in endowments to provide further support. Most importantly, members are committed to Jesus Christ and act to share God's love with each other and the broader community. It is these blessings we must remember as we deal with the issues before us.

Budget Summary					
Income					
Pledges, Plate and Other	210,	850			
Endowment Draws	35,	<u>836</u>			
Total Income	246,	686			
Expense					
Diocesan Pledge		36,375			
Rector		113,775			
Staff		108,433			
Building		60,750			
Office		14,100			
Education		2,950			
Other		14,300			
Total Expense		350,683			
			DEFICIT	(103,997)	
Cash Flow Analysis					
	In	Out	Ba	lance	
Cash Balance 1/1/2018			37	7,533	
Less budgeted deficit		(103,997)		,464)	
Add Reimbursement from Ed Fund	107,040),576	
Less Xfr Funds to Rippl to Endowment		(11,953)		3,623	
Add Insurance Reimbursement	9,148	Cash Balance 12/31	31	7,771	

	А	В	G	Н	I	к
1	ALL	SAINTS EPISCOPAL CHURCH 201	8 BUDGET AMEND	MENT		
	Ado	opted by the Vestry 07/15/2018				
3	_	-				
		eipts	2018 Budget	2018 Proposed	Change	Notes/Change Reason
5		dged	190,500	200,000		111,705 through 6/30
6	Plat		2,500	3,000	500	2,394 through 6/30
7		ar Flowers	2,750	2,750		1,985 through 6/30
		ding Use	1,100	2,000	900	1,353 through 6/30
-		ernative Gifts (Net)	100	100		
10	Mis	cellaneous	2,000	3,000		2,828 through 6/30
	Tota	al Income	198,950	210,850	11,900	Does not include SCRIP
12						
		neral Endowment Fund	200,281	-	(200,281)	
14	Spe	cific Endowment Fund	-	11,524		4% from 12/2017 Balance
15		cation Endowment Fund	3,000	14,837		4% from 6/2018 Balance
16	Ros	s-Johnson Fund	10,000	3,714	(6,286)	4% from 12/2017 Balance
		l Estate Fund	-	2,875		4% from 12/2017 Balance
_	-	an Endowment Fund	2,000	2,886		4% from 12/2017 Balance
19	Tota	al Red'd from Endowments	215,281	35,836	(179,445)	Conservative draw for operating income
20						
21	Tota	al Funds Received	414,231	246,686	(170,134)	
22						
20		bursements	2018 Budget	2018 Proposed	Change	Notes/Change Reason
	Dio	cesan Pledge	36,375	36,375	-	
25	_					
	Rec	tor Compensation / Expense				
27		Salary	56,439	56,439	-	
28		Housing Allowance	20,000	20,000	-	
29		Pension	13,759	13,759	-	
30		Life Insurance	100	85		Actual Pending
31		Health Insurance	18,037	19,392		Actual Pending
32		Travel Allowance	3,600	3,600	-	
33		Sabbatical Allowance	500	500		
	Tota	al Rector Comp / Expense	112,435	113,775	1,340	
35						
	Staf	ff Compensation / Expense	0.000	0.050		
37		Sexton - Jim	8,653	8,653	-	
38		Sexton - Nancy	4,502	4,502	-	Actual ad 2010
39		Secretary - Gina	19,556	4,492		Actual pd 2018
40		Secretary - Emily	6,703	12,000		Actual Pending
41		Organist (Supply)	38,200	12,000	(26,200)	1,037 Frank, Supply Organist, Organist
42		Youth Director	24,836	24,836	-	
43		FICA Expense	-	4,500		Lay Employees, omitted in original
44		Lay Retirement	13,192	3,800		9% compensation, 1/2 time or more lay
45		Lay Health	14,500	14,500	-	
46		Supply Priest	600	600	-	
47		Supply Choirmaster	2,000	2,000	-	
48		Parish Nursery	3,480	3,480	-	
49		Paid Choristers (Ross-Johnston)	10,000	10,000	-	
50		Organist Search	-	3,071	3,071	Actual
51	Tota	al Staff Compensation	146,221	108,433	(37,788)	

	А	В	G	Н	I	К
52	Disl	bursements	2018 Budget	2018 Proposed	Change	Notes/Change Reason
53	Buil	lding Related Expense				
54		Property Insurance / Workers C	17,500	17,500	-	
55		Utilities	19,000	19,000	-	
56		Refuse / Recycling	250	250	-	
57		Interior / Building Maint	34,000	12,000	(22,000)	7,358 through 6/30, Boiler Repair
58		Elevator Maintenance	2,000	2,000	-	
59		Organ Maintenance	3,000	3,000	-	
60		Landscaping	1,000	-	(1,000)	Volunteers
61		Lawn Service	2,000	-	(2,000)	Volunteers
62		Snow Removal	3,000	4,500	1,500	3,651 through 6/30
63		Maintenance Supplies	2,500	2,500	-	
64		Other	-	-	-	
65	Tota	al Building Related Expense	84,250	60,750	(23,500)	
66						
67	Offi	ice				
68		Office Supplies	4,500	4,500	-	
69		Postage	600	600	-	
70		Telephone/Internet	4,500	4,500	-	
71		Payroll Services	2,500	2,500	-	
72		Diocese Audit	500	500	-	
73		Other Office Expenses	1,500	1,500	-	
74	Tota	al Office Expenses	14,100	14,100	-	
75						
76	Edu	cation				
77		Education - Other	2,000	500	(1,500)	Experience
78		Stephen Ministries	500	200	(300)	Experience
79		Summer Camp	1,500	1,500	-	
80		Youth Group	750	750	-	
81	Tota	al Education	4,750	2,950	(1,800)	
82						
83	Oth	-				
84		Convention	600	600	-	
85		Altar Supplies	2,100	2,100	-	
86		Altar Flowers	3,000	3,000	-	
87		Music Scores	600	600	-	
88		Advertising	2,500	700		YP ad cancelled starting in Sept
89		Leaven	600	600	-	
90		Miscellaneous	2,700	2,700	-	
91		Church Events	4,000	4,000		2,464 to 6/30
92	Tota	al Other	16,100	14,300	(1,800)	
93						
94	Tota	al Expenses	414,231	350,683	(63,548)	